Advantus Health Contract Info

Contract #: AH-NC-0026

Contract Period: 11/01/2025-10/3/2028

Customer Pricing: Pricing is 50.5% off current List price

Global Location Number (GLN): The GLN number that is affiliated with each member must be placed on dealer purchase order. The GLN number is a 13-digit number. If member does not have a GLN number, they will have an Entity Code which will be a 6-digit number or 2 letters followed by 4-digit number.

FED ID #: 20-2599789

Pricing: Dealer purchases from La-Z-Boy Healthcare® | Knu Comfort® at their standard dealer discount, previously registered special project discounting, or previously negotiated IDN agreement, using current price list at time of order placement.

Discount off List Price: Member Facility, Rep or Dealer will price off of T1 pricing (50.5% off List) for projects less than $250K. Projects over $250K can be negotiated locally at T2. Dealer is able to sell to the facility at a deeper discount. If sold at a different discount than the below, dealer will need to advise what the discount is.

(Delivery and Installation is negotiated between the servicing dealer and the Member Facility or Member IDN. Delivery & Installation, any work performed during overtime hours, as well as union labor needs will be negotiated by the servicing dealer & Member/ IDN. This Delivery and Installation charge will need to be a separate line item on the Member's purchase order.)

Tier	Tier Requirements
T1	Single Orders < $250,000; 50.5% off List Price
T2	Single Orders > $250,000; Locally Negotiated

T1 - 50.5% off List Price
T2 - IDN Level / Negotiable

Product: Binder Wide (All La-Z-Boy® Healthcare | Knú Comfort® products are available with no restrictions).

Misc. Charges: 2% of LIST price Freight Fee

Customer Service: 812-367-2068 or customerservice@getknu.com

NOTES: La-Z-Boy® Healthcare | Knú Comfort® sells to the dealer and dealer invoices end-user directly. ***Must have copy of end-User's PO before order will be processed***

PO's must note the following information:

- **Contract AH-NC-0026 and P-Code #11467**
- **Facility Name, Address, GLN (or Entity Code)**

(Updated 2/19/26)